

# FOODSERVICE DISTRIBUTION: WHAT'S NEXT?

DECEMBER 5, 2023 8:30AM – 3:30PM

Chicago, Illinois

Pentalllect's Summit, **Foodservice Distribution: What's Next?** will address evolving trends across the food distribution channel, assess implications for supply chain partners and identify specific imperatives for organizations to succeed in the new market realities.

The Summit is designed for General Managers, Sales, Marketing and Finance leadership team members to hear from industry experts, share perspectives in a dynamic environment, and take away specific action items to position their organizations for success. The Summit will include original research, presentations on key topics, insightful guest speakers and engaging Q&A sessions following each presentation.

Topic	Speaker
<b>Distribution Outlook</b> <ul style="list-style-type: none"> <li>Assessing the Changing Landscape and Supply Chain Implications</li> </ul>	Pentalllect Partners
<b>Future of Broadline Distribution</b> <ul style="list-style-type: none"> <li>How the Leaders Will Evolve</li> </ul>	Broadline Distributor Executive (pending confirmation)
<b>Technology/AI</b> <ul style="list-style-type: none"> <li>Harnessing the Power to Grow Your Business</li> </ul>	<b>Joe Corrigan</b> General Counsel and VP of Strategy Relations <i>Buyers Edge Platform</i>
<b>Expanding Private Label</b> <ul style="list-style-type: none"> <li>Outlook and Implications for the Industry</li> </ul>	Pentalllect Partners
<b>Foodservice Distribution M&amp;A Outlook</b> <ul style="list-style-type: none"> <li>Marketplace Shifts and Their Implications</li> </ul>	<b>Keiter Advisors</b> Full-Service Transaction Advisory Group
<b>Chain Distribution</b> <ul style="list-style-type: none"> <li>Growth Outlook and Profit Drivers</li> </ul>	<b>Pat Mulhern</b> President and CEO <i>Distribution Market Advantage (DMA)</i>
<b>Distributor Buying Groups</b> <ul style="list-style-type: none"> <li>Consolidation, Evolving Dynamics and Imperatives</li> </ul>	Pentalllect Partners
<b>The Evolving Role of Foodservice Distribution as a Strategic Restaurant Partner</b> <ul style="list-style-type: none"> <li>An Equity Analyst's View of the Food Industry</li> </ul>	<b>Joshua Long CFA,CMT</b> Managing Director <i>Stephens Inc.</i>

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